



ORACLE®

Oracle University Overview

Gale Hall
Education Account Manager

ORACLE®

UNIVERSITY



What We Offer



Training Focus Areas

- Database and Grids
- Fusion Middleware
- Development Tools
- Business Intelligence
- Collaboration
- Data Warehousing
- Linux
- Java
- E-Business Suite
- PeopleSoft Enterprise
- JD Edwards EnterpriseOne
- JD Edwards World
- Siebel
- Retail Industry
- Telecom Industry
- Transportation Industry

Over 1,300 courses available that can also be customized to suit your needs



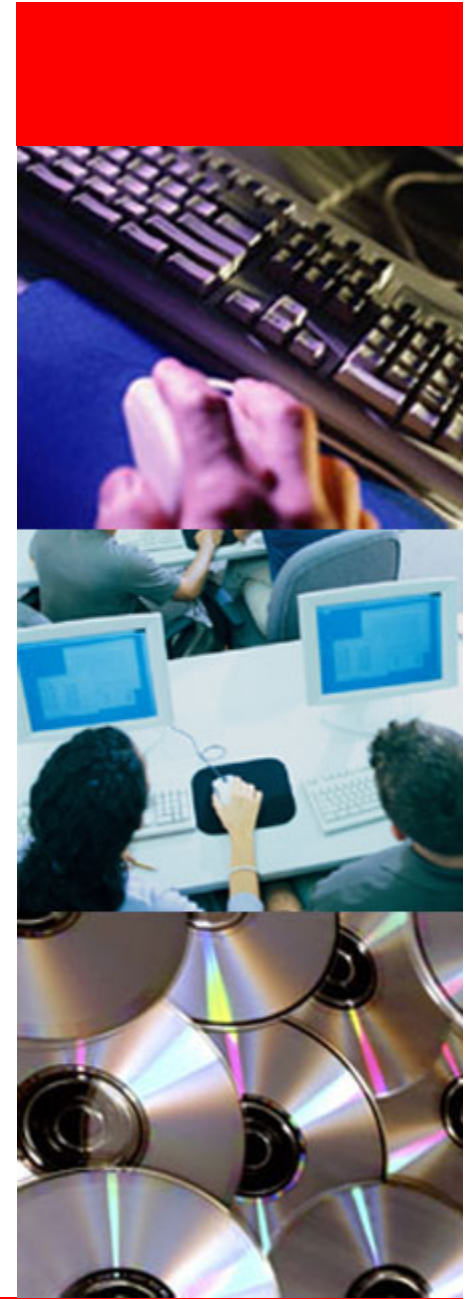
Training Formats

Interactive formats:

- Instructor-Led
- Private Events (taught at customer site)
- Custom Events
- User Adoption Services
- Live WebClass

Self-paced formats:

- Recorded WebClass
- Online Course
- Self-Study CD-ROM



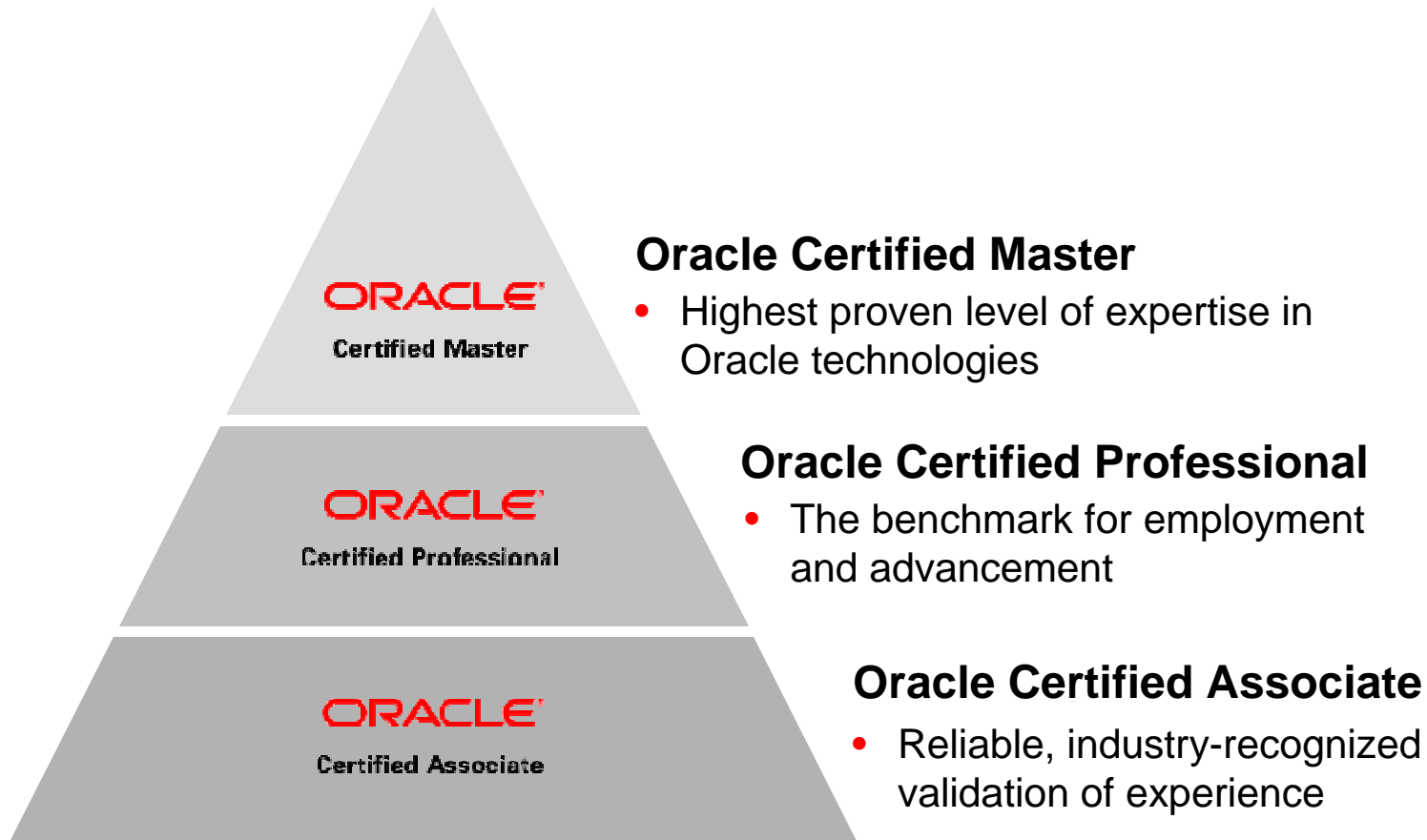
User Adoption Services

- **Customized consulting and education services** to help customers achieve their business strategies and desired results
- Promotion of **effective, consistent use of business processes and applications**
- Results tailored to customer expectations



Oracle Certification Program

Three levels of certification



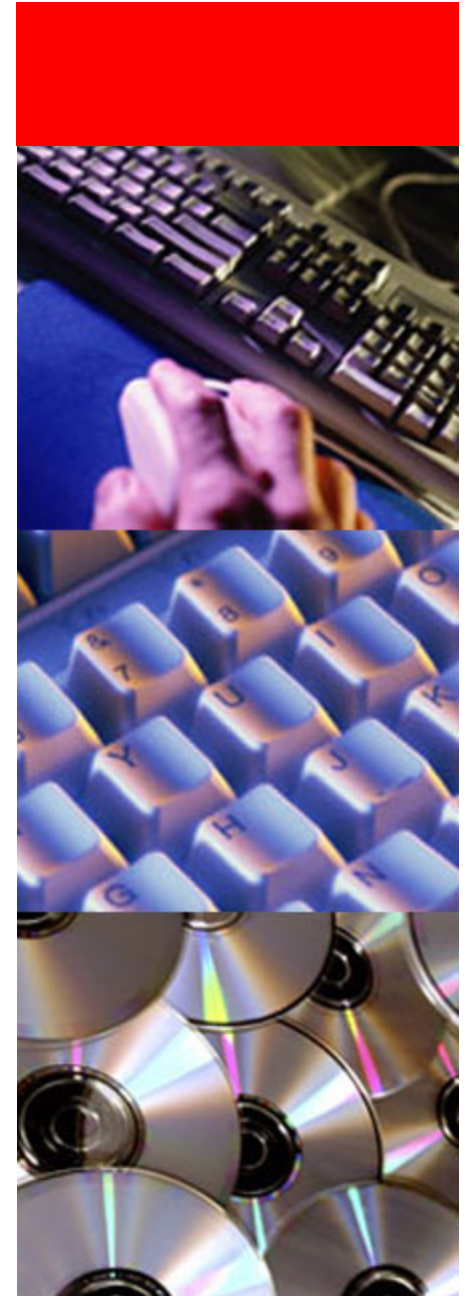
Knowledge Center

With over 2,500 titles, the Oracle University Knowledge Center offers training using self-paced, online learning formats:

- Online Courses
- Recorded Web Classes
- Recorded Web Seminars

Titles by product:

- Applications and Verticals: 1,819
- Database: 427
- Fusion Middleware: 98





Maximizing OU Services

Learning Credits

Oracle University Learning Credits are pre-paid training that the customer can use to acquire education products and services.

Benefits

- **Flexibility:** Includes any Oracle University course, for any number of students, in any format
- **Discounts:** Saves time and money by budgeting for training in advance with volume discounts
- **Manageability:** Enables management and tracking of training costs; allocates credits by group, division, or individual



Learning Credit Policy

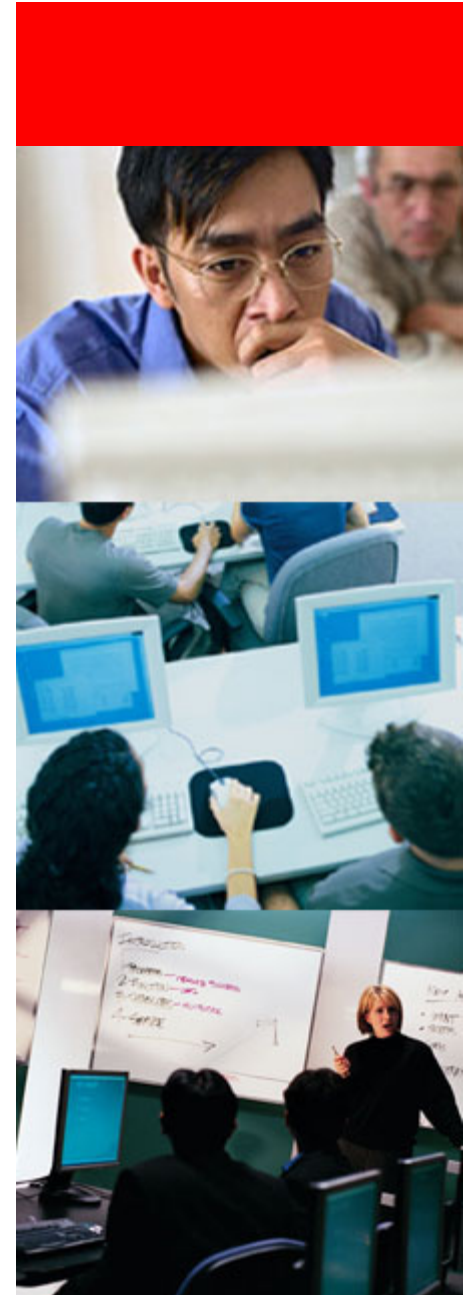
- Valid for 12 months
- May qualify for an e-business discount based on volume
- Usable by the customer in the country in which the ordering document was signed
- Not available to government customers (federal, state, local)



Private Customized Training

Customers seeking flexible and cost-effective team training can select our most adaptable and efficient format.

- **Content:** Tailored to meet specific organizational requirements
- **Structure:** Blends instructor-led learning with hands-on exercises, coaching and mentoring, and access to online training materials
- **Scheduling:** Dates and times determined by you
- **Location:** Training at your company or location of your choice
- **Collaboration:** Encourages cooperation and team-based solutions
- **Budget:** Eliminates the expense of travel and time away from the office



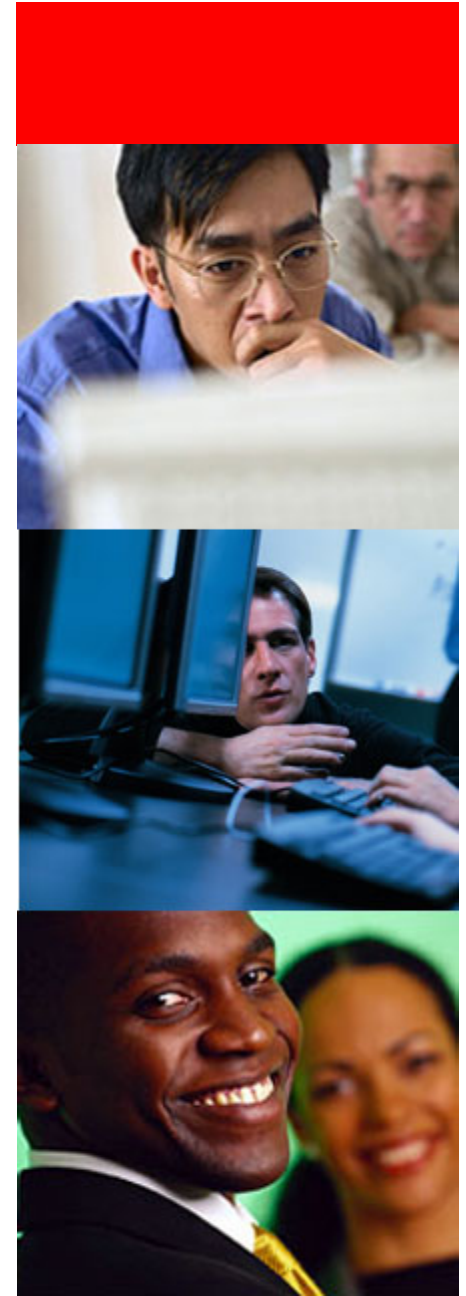
100% Student Satisfaction

Oracle University is committed to providing students with a world-class training experience.

We are so confident of your success that we back up your training with our 100% Student Satisfaction Program.



The 100% Student Satisfaction program applies to those publicly scheduled and publicly available Oracle University Instructor-Led Training classes that are identified as part of the 100% Student Satisfaction program on the education.oracle.com website at the time the class is purchased. Oracle will permit unsatisfied students to retake the class, subject to terms and conditions. Customers are not entitled to a refund. For more information and additional terms, conditions, and restrictions that apply, review the OU legal terms and policies web page.



Connect with Oracle University

Call your Oracle University sales representative.

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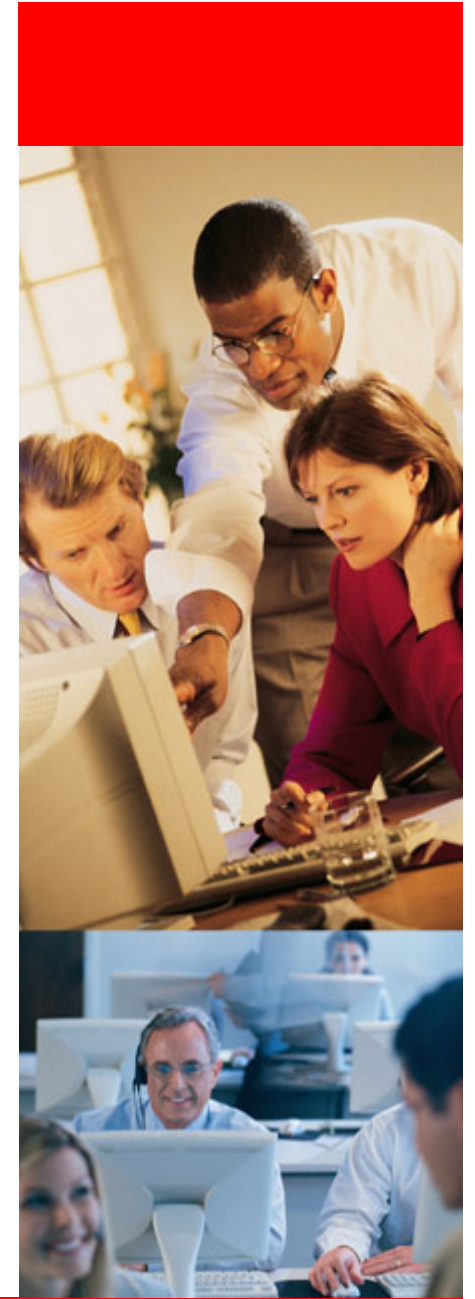
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Q U E S T I O N S
A N S W E R S

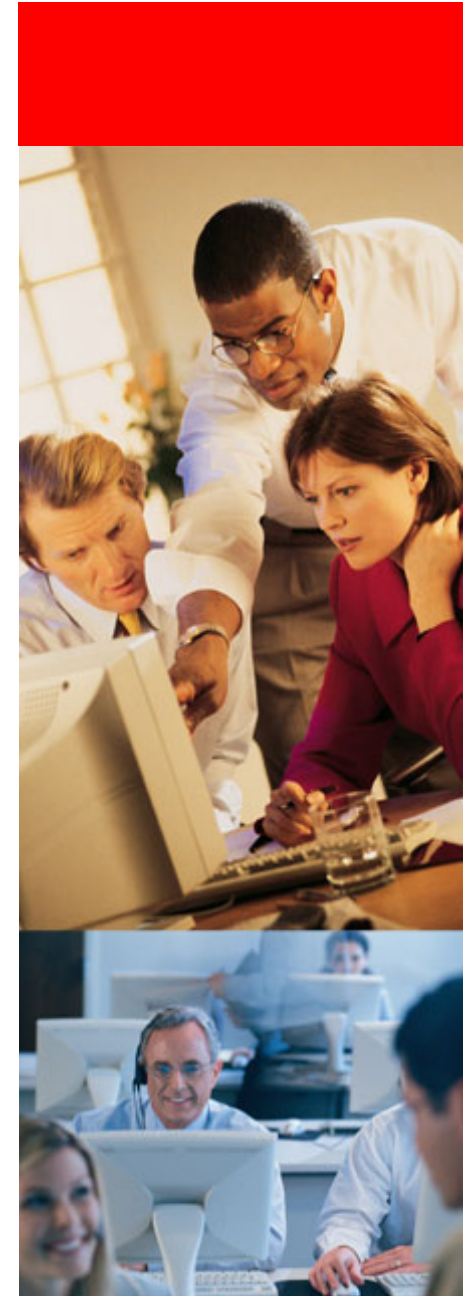
PeopleSoft Enterprise



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PeopleSoft Enterprise: Training Areas

- Corporate Performance Management
- Customer Relationship Management
- Financial Management
- Human Capital Management
- Procurement
- Project Management
- Supply Chain Management
- Higher Education
- Public Sector



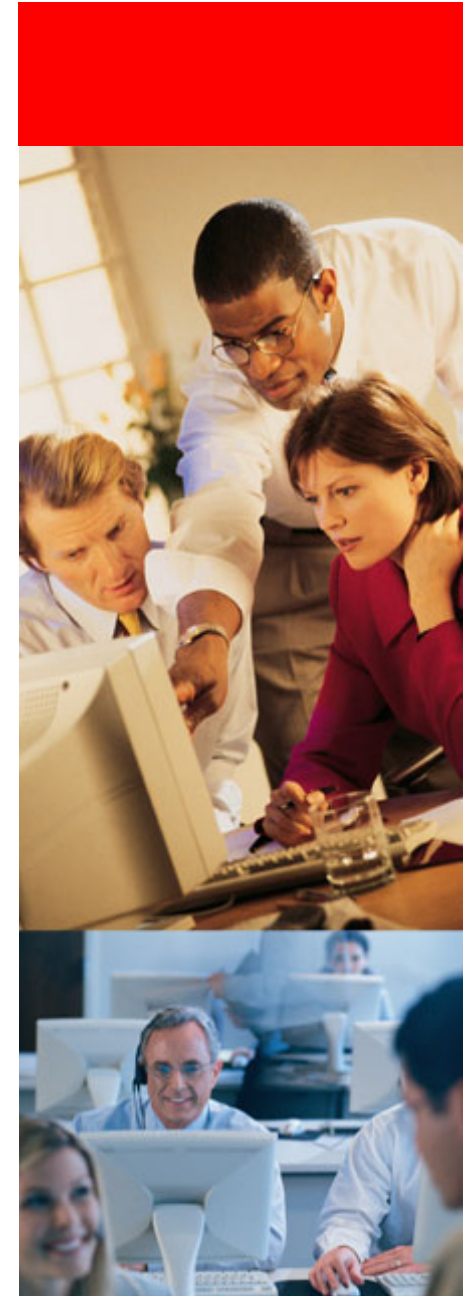
PeopleSoft Enterprise: Learning Paths

Functional Implementer

- Campus Solutions
- Customer Relationship Management
- Enterprise Performance Management
- Financial Management
- Human Resources
- Supply Chain Management

Technical Consultant

- Tools and Technology



JD Edwards EnterpriseOne



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JD Edwards EnterpriseOne: Training Areas

- Customer Relationship Management
- Financial Management
- Human Capital Management
- Procurement
- Project Management
- Supply Chain Management
- Public Sector



JD Edwards EnterpriseOne: Learning Paths

Functional Implementer

- Financial Management
- Supply Chain Management

Technical Consultant

- Tools and Technology



JD Edwards World



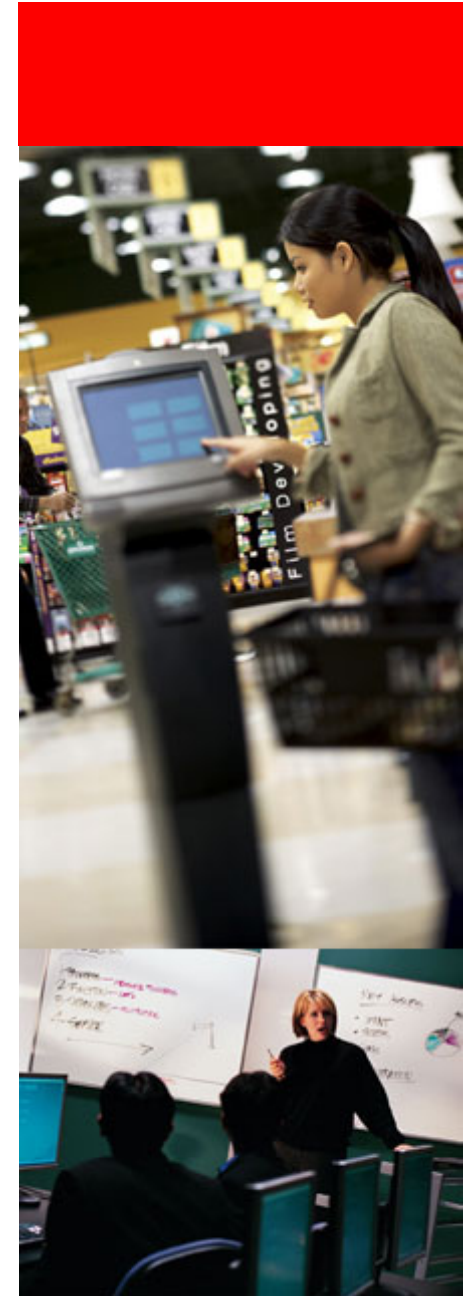
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JD Edwards World: Training Areas

- Financial Management
- Human Capital Management
- Procurement
- Project Management
- Supply Chain Management



Retail Industry



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Retail Industry: Training Areas

- In-Store Operations
- Merchandising Operations Management
- Planning and Price
- Supply Chain
- Enterprise

